

<u>DEALER NAME</u>	<u>QTY</u>	<u>QTY</u>	<u>QTY</u>	<u>QTY</u>	<u>QTY</u>
<b>BILLY CRAFT HYUNDAI</b>	<b>8</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>2</b>
	Sedan @ 36K	SUV @ 36K	SUV @ 60K	Minivan @ 36K	Minivan @ 45K
<b>Assume:</b>					
Annual Mileage	12,000	12,000	20,000	12,000	15,000
Hwy Max Mile per gal	38	30	-	-	-
Fuel \$/gal	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00
Monthly Lease Rate	\$ 204.24	\$ 286.17	\$ -	\$ -	\$ -
Annual Lease Cost	\$ 2,450.88	\$ 3,434.04	\$ -	\$ -	\$ -
Excess Mileage Cost	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance	\$ 600.00	\$ 600.00	\$ -	\$ -	\$ -
Insurance	\$ 489.00	\$ 489.00	\$ -	\$ -	\$ -
Personal Prop Tax	\$ 150.00	\$ 150.00	\$ -	\$ -	\$ -
Fuel	\$ 947.37	\$ 1,200.00	\$ -	\$ -	\$ -
Total Cost	\$ 4,637.25	\$ 5,873.04	\$ -	\$ -	\$ -
Cost/ mile	\$ 0.386	\$ 0.489	\$ -	\$ -	\$ -
<b>BILLY CRAFT HONDA</b>					
	Sedan @ 36K	SUV @ 36K	SUV @ 60K	Minivan @ 36K	Minivan @ 45K
<b>Assume:</b>					
Annual Mileage	12,000	12,000	20,000	12,000	15,000
Hwy Max Mile per gal	41	31	31	28	28
Fuel \$/gal	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00
Monthly Lease Rate	\$ 223.76	\$ 269.63	\$ 322.66	\$ 319.35	\$ 335.34
Annual Lease Cost	\$ 2,685.12	\$ 3,235.56	\$ 3,871.92	\$ 3,832.20	\$ 4,024.08
Excess Mileage Cost	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00
Insurance	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00
Personal Prop Tax	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00
Fuel	\$ 878.05	\$ 1,161.29	\$ 1,935.48	\$ 1,285.71	\$ 1,607.14
Total Cost	\$ 4,802.17	\$ 5,635.85	\$ 7,046.40	\$ 6,356.91	\$ 6,870.22
Cost/ mile	\$ 0.400	\$ 0.470	\$ 0.352	\$ 0.530	\$ 0.458
<b>LYNCHBURG NISSAN</b>					
	Sedan @ 36K	SUV @ 36K	SUV @ 60K	Minivan @ 36K	Minivan @ 45K
<b>Assume:</b>					
Annual Mileage	12,000	12,000	20,000	12,000	15,000
Hwy Max Mile per gal	40	27	27	25	25
Fuel \$/gal	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00
Monthly Lease Rate	\$ 252.00	\$ 272.00	\$ 318.00	\$ 282.00	\$ 289.00
Annual Lease Cost	\$ 3,024.00	\$ 3,264.00	\$ 3,816.00	\$ 3,384.00	\$ 3,468.00
Excess Mileage Cost	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -
Insurance	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00
Personal Prop Tax	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00
Fuel	\$ 900.00	\$ 1,333.33	\$ 2,222.22	\$ 1,440.00	\$ 1,800.00
Total Cost	\$ 4,563.00	\$ 5,236.33	\$ 6,677.22	\$ 5,463.00	\$ 5,907.00
Cost/ mile	\$ 0.380	\$ 0.436	\$ 0.334	\$ 0.455	\$ 0.394
<b>BERGLUND OAKRIDGE TOYOTA</b>					
	Sedan @ 36K	SUV @ 36K	SUV @ 60K	Minivan @ 36K	Minivan @ 45K
<b>Assume:</b>					
Annual Mileage	12,000	12,000	20,000	12,000	15,000
Hwy Max Mile per gal	34	27	27	25	25
Fuel \$/gal	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00
Monthly Lease Rate	\$ 207.45	\$ 285.20	\$ 338.80	\$ 307.05	\$ 321.77
Annual Lease Cost	\$ 2,489.40	\$ 3,422.40	\$ 4,065.60	\$ 3,684.60	\$ 3,861.24
Excess Mileage Cost	\$ -	\$ -	\$ -	\$ -	\$ -

Maintenance	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
Insurance	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00
Personal Prop Tax	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00
Fuel	\$ 1,058.82	\$ 1,333.33	\$ 2,222.22	\$ 1,440.00	\$ 1,800.00
Total Cost	\$ 4,387.22	\$ 5,594.73	\$ 7,126.82	\$ 5,963.60	\$ 6,500.24
Cost/ mile	\$ 0.366	\$ 0.466	\$ 0.356	\$ 0.497	\$ 0.433
<b>ACME AUTO LEASING LLC</b>					
	Sedan @ 36K	SUV @ 36K	SUV @ 60K	Minivan @ 36K	Minivan @ 45K
<b>Assume:</b>					
Annual Mileage	12,000	12,000	20,000	12,000	15,000
Hwy Max Mile per gal	37	32	32	25	25
Fuel \$/gal	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00
Monthly Lease Rate	\$ 299.00	\$ 325.00	\$ 387.50	\$ 410.00	\$ 410.00
Annual Lease Cost	\$ 3,588.00	\$ 3,900.00	\$ 4,650.00	\$ 4,920.00	\$ 4,920.00
Excess Mileage Cost	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00
Insurance	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00
Personal Prop Tax	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00
Fuel	\$ 972.97	\$ 1,125.00	\$ 1,875.00	\$ 1,440.00	\$ 1,800.00
Total Cost	\$ 5,799.97	\$ 6,264.00	\$ 7,764.00	\$ 7,599.00	\$ 7,959.00
Cost/ mile	\$ 0.483	\$ 0.522	\$ 0.388	\$ 0.633	\$ 0.531
<b>DOMINION OF BEDFORD</b>					
	Sedan @ 36K	SUV @ 36K	SUV @ 60K	Minivan @ 36K	Minivan @ 45K
<b>Assume:</b>					
Annual Mileage	12,000	12,000	20,000	12,000	15,000
Hwy Max Mile per gal				25	25
Fuel \$/gal	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00
Monthly Lease Rate	\$ -	\$ -	\$ -	\$ 379.07	\$ 391.24
Annual Lease Cost	\$ -	\$ -	\$ -	\$ 4,548.84	\$ 4,694.88
Excess Mileage Cost	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance	\$ -	\$ -	\$ -	\$ 600.00	\$ 600.00
Insurance	\$ -	\$ -	\$ -	\$ 489.00	\$ 489.00
Personal Prop Tax	\$ -	\$ -	\$ -	\$ 150.00	\$ 150.00
Fuel	\$ -	\$ -	\$ -	\$ 1,440.00	\$ 1,800.00
Total Cost	\$ -	\$ -	\$ -	\$ 7,227.84	\$ 7,733.88
Cost/ mile	\$ -	\$ -	\$ -	\$ 0.602	\$ 0.516
<b>ALLSTATE LEASING</b>					
	Sedan @ 36K	SUV @ 36K	SUV @ 60K	Minivan @ 36K	Minivan @ 45K
<b>Assume:</b>					
Annual Mileage	12,000	12,000	20,000	12,000	15,000
Hwy Max Mile per gal	39	27	27	25	25
Fuel \$/gal	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00	\$ 3.00
Monthly Lease Rate	\$ 535.00	\$ 390.00	\$ 440.00	\$ 525.00	\$ 535.00
Annual Lease Cost	\$ 6,420.00	\$ 4,680.00	\$ 5,280.00	\$ 6,300.00	\$ 6,420.00
Excess Mileage Cost	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00
Insurance	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00
Personal Prop Tax	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00
Fuel	\$ 923.08	\$ 1,333.33	\$ 2,222.22	\$ 1,440.00	\$ 1,800.00
Total Cost	\$ 8,582.08	\$ 7,252.33	\$ 8,741.22	\$ 8,979.00	\$ 9,459.00
Cost/ mile	\$ 0.715	\$ 0.604	\$ 0.437	\$ 0.748	\$ 0.631
Meets/Exceeds Hwy Max MPG					